

E-Consult Workgroup Webinar

February 5, 2020

<https://zoom.us/j/324907504>

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Agenda

- Welcome and Introductions
- E-Consult Workgroup 2020 Kickoff – Chris Perrone, California Health Care Foundation
- Annual Network Reporting of E-Consult and Telehealth: Kacey Kamrin, Department of Managed Health Care
- What do Patients think about eConsult? Sara Ackerman, PhD, MPH, Department of Social & Behavioral Sciences, University of California, San Francisco
- E-Consult Policy Agenda and Priorities 2020: Robby Franceschini, BluePath Health, California Telehealth Policy Coalition
- Save the Date – E-Consult Workshop 2020 – November 16-17
- Next Steps

E-Consult Workgroup 2020 – kicking off the year

Workgroup Goals

1.1. Standards

- Create common standards and policies (credentialing, guidelines)

1.2. Metrics

- Create a payer/provider subgroup to draft incentive programs and metrics

1.3. State Agency Engagement

- Work with payers to report to DHCS, DMHC, determine how programs will be given credit

1.4. Education

- Create an “E-Consult 101” to share stories, data, educate patients and providers

1.5. Primary Care Provider Incentives

- Work toward primary care provider compensation or incentives for e-consults

Sharing Program Data with CA Department of Managed Health Care



Kacey Kamrin
Department of Managed Health Care

Annual Network Reporting Form: Telehealth

- DMHC has revised the Annual Network Report form to enable plans to include telehealth providers (see attached .xls reporting form)

E-Consult Program Filings

- IEHP and LA Care have volunteered to share programs in sample filings to DMHC
- Plans are interested in reporting telehealth for purposes of network adequacy
- Additional plans are encouraged to share e-consult programs with DMHC

What questions do you have for DMHC regarding data reporting?

What do patients think about eConsult?

Sara Ackerman, PhD, MPH

Department of Social & Behavioral Sciences

University of California, San Francisco

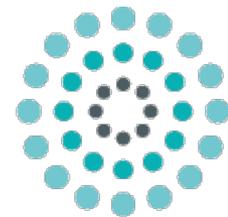
Introduction to the California Telehealth Policy Coalition

- Coalition of over 60 organizations, including payers, providers, consumer groups
- Analyzes legislation, regulatory developments
- Advances policy priorities through education and outreach
- Subject matter expert on California telehealth policy
- For more information, visit the [Coalition webpage](#)



California
Telehealth
Policy
Coalition

Facilitated by:



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HEALTH



Summary of items in the Governor's Budget

- **Broadband for All strategy:** geomapping to drive allocation of existing funding
- **Center for Data Insights and Innovation:** integration of CalOHII, OPA and Office of Innovation into single agency to drive evidence-based programming and decision-making
- **Office of Affordability:** new agency to take a multisector approach to bring down health care costs
- **Healthier California for All (formerly Cal-AIM):** funding for several aspects of the initiatives, including enhanced care mgmt., in lieu of services, WPC
- **Behavioral Health Quality Improvement Program:** proposes \$45.1M for county MH and SU, including for data sharing capability enhancement, data collection for VBP
- **Corrections-** \$2M for telepsychology



Other Policy Updates

- [AB 2007](#): would clarify that FQHCs can establish patients via telehealth (asynchronous and synchronous), includes telehealth within definition of a “visit” for the purposes of capturing encounters
- [AB 1998](#): would make it unprofessional conduct for dentists to prescribe orthodontic appliances (i.e., trays) without first performing an in-person examination
- Other likely budget items related to expanding PCP and OB/GYN access to specialty pediatric and maternal mental health consults

E-Consult Workshop 2020: Save the Date!

The E-Consult Workgroup is proud to host its 6th annual E-Consult Workshop in Sacramento on November 16-17, 2020. This event will engage primary and specialty care providers, public and commercial payers, academic researchers and technology innovators.

As we expand the capacity of this year's Workshop, we welcome sponsors to support this dynamic event.

If you would like to sponsor or champion the E-Consult Workgroup, contact libby.sagara@bluepathhealth.com.

E-Consult Workgroup Sponsorship Opportunities

Gold Sponsors \$10,000	Gold sponsorship includes: <ul style="list-style-type: none"> • Promotion on the E-Consult Toolkit website, newsletter and event invitations • Host of Workshop evening networking reception • Posterboard/best practices sharing at Workshop • 3 registrations for the 2020 E-Consult Workshop
Silver Sponsors \$5,000	Silver sponsorship includes: <ul style="list-style-type: none"> • Promotion on the E-Consult Toolkit website, newsletter and event invitations • Host of Workshop networking breakfast or lunch • Posterboard/best practices sharing at Workshop • 2 registrations for the Workshop
Bronze Sponsors \$2,500	Bronze sponsorship includes: <ul style="list-style-type: none"> • Promotion on the E-Consult Toolkit website, newsletter and event invitations • Host of Workshop networking break • Posterboard/best practices sharing at Workshop • 1 registration for the Workshop
Champions \$250	E-Consult Workgroup Champions support ongoing efforts to advance State and Federal e-consult policy and appropriate provider reimbursement. Champions are listed on the E-Consult Toolkit website and receive one registration for the 2020 E-Consult Workshop.

E-Consult Toolkit – Sharing Workgroup Successes

<http://econsulttoolkit.com/> To contribute, contact electronic_consult@bluepathhealth.com

E-Consult Toolkit

Right care, right setting, right time

Background ▾

News

Policy ▾

Case Studies

Publications ▾

Contact

Tools



“E-consult provides better care and makes our providers happier. We’ve had great adoption throughout our system.”

—Michael Mulligan, MD, Chapa De Indian Health

E-Consult News & Events

- **Next CCHP E-Consult Workgroup Webinar Scheduled for October 3rd** The first CCHP E-Consult Workgroup Webinar for Q4 2018 will be held at 12 p.m. PDT on Wednesday, October 3rd. [Contact us](#) to learn about joining the Workgroup and attending the webinar.
- **E-Consult Workgroup Submits Comments on CMS 2019 Physician Fee Schedule (PFS)** [Final comments](#) on CMS’s proposed reimbursement for provider-to-provider communications were gathered from E-Consult Workgroup members and submitted to CMS on September 10th. CMS is expected to finalize the 2019 PFS rules in November.
- **Community Health Center Network (CHCN) Adopts E-Consult to Repair Speciality Referral Process** In 2015, only 16% of CHCN’s Medi-Cal patients were receiving specialty care. An analysis of its specialty referral process uncovered complexities that, in addition to lack of access and patient no-shows, contributed to this lack of specialty care. [More](#)

Expanding Safety Net Access to Specialty Care With E-Consult:

Best Practices, Tools and Templates for Payers, Providers, Policymakers and Patient Advocates

Readiness

Planning

Implementing
and Scaling

Evaluation

